

3Q 2021 Presentation



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Disclaimer

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3Q 2021 Financial Highlights

1	Revenue	NOK 1,500M (NOK 1,316M)	NOK 5,000M backlog (NOK 6,100M)
2	EBITDA Adj.	NOK 500M (NOK 395M)	33% EBITDA margin (30%)
3	EBIT	NOK 152M (NOK -823M)	10% EBIT margin (-63%)
4	Assets	NOK 21,361M Fixed Assets (NOK 23,779M)	NOK 2,343M Cash (NOK 1,054M)
5	Equity & Liabilities	NOK 19,440M NIBD (NOK 31,392M)	NOK 3,414M Equity (NOK -8,012M)

*3Q2020 in brackets

Business Update

- 1 Focus on operational and commercial excellence as the market starts to improve.

- 2 Company owns and operates one of the largest high-end offshore fleet in the world. In the quarter, in average, 81 vessels was operational with an average utilization of 89% (86%).

- 3 Launched Windstaller Alliance together with Aker Solutions and DeepOcean to further strengthen our position within offshore wind.

- 4 Company has booked approximately MNOK 2,000 of new backlog in the quarter and MNOK 550 after the quarter end.

- 5 COVID-19 pandemic continue to affect the operations and approximately MNOK 30 in additional Opex is booked in the quarter.

Fleet update 3Q 2021

- 1 The core-fleet of Solstad consist of 90 vessels serving Clients within Oil & Gas and Offshore-wind, globally.

- 2 Number of active vessels, at the end of the quarter: 81
Vessels in lay-up: 12

- 3 The Company has sold 24 non-strategic vessels in 2021.

- 4 4 vessels sold during 3Q 2021, with further 10 more vessels sold after quarter end.
12 vessels held for sale.

- 5 Solstad continue to upgrade the core fleet by investing in tecnologia that reduces emissions, such as battery-hybrid systems and shore-power connections.

Market Update

1

The global demand for offshore vessels continue to improve and Solstad achieved 89% utilization on its fleet in the quarter.

2

A record-high new back-log of NOK 2,000M has been booked in the quarter, at improving terms.

3

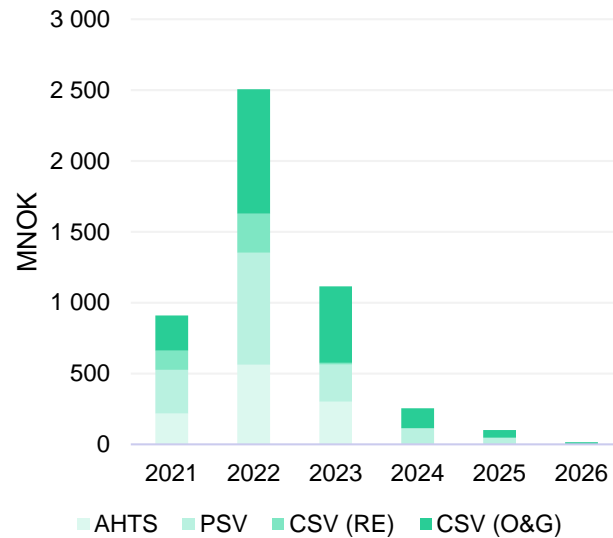
A continued high tendering activity from oil & gas and from offshore-wind activities.

4

Improved utilization are normally followed by improved rate-levels.

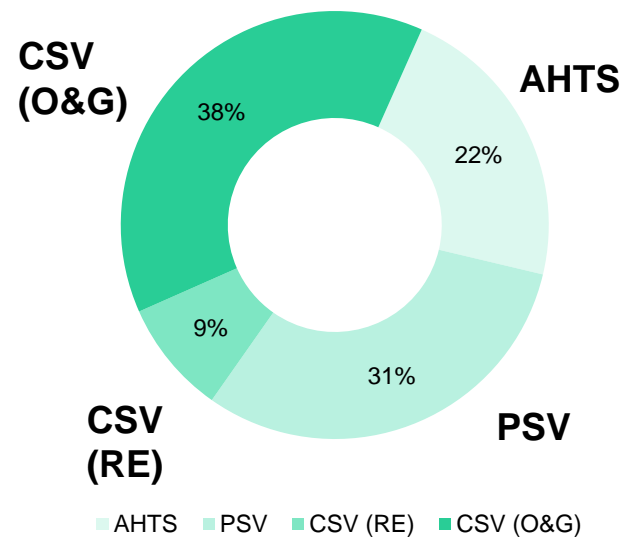
Backlog

Backlog per year per segment



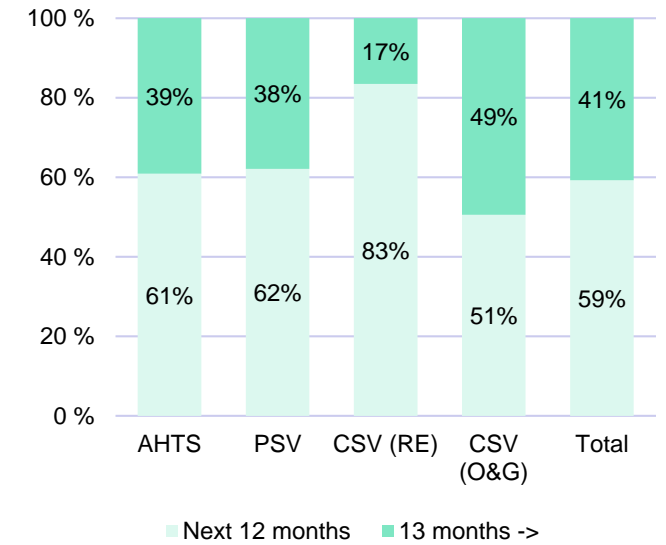
In 3Q 2021 the Company has booked approx. MNOK 2,000 of new backlog

Backlog per segment



Backlog has been booked in all vessel segments and main geographical areas, as the markets continue to improve.

Backlog next 12 months per segment



Combination of a comfortable contract coverage and available capacity when approaching an improved market.

Income Statement

	2021	2020	2021	2020
	01.07-30.09	01.07-30.09	01.01-30.09	01.01-30.09
Operating income	1,500	1,316	4,101	3,851
Vessel operating expenses	(928)	(867)	(2,629)	(2,609)
Administrative expenses	(97)	(82)	(313)	(273)
Total operating expenses	(1,025)	(949)	(2,941)	(2,882)
Operating result before depreciations	475	367	1,160	969
Ordinary depreciation	(315)	(328)	(952)	(1,073)
Impairment	-	(862)	(45)	(1,823)
Net gain/ loss on sale of assets	(8)	0	(28)	(29)
Operating result	152	(823)	135	(1,955)
Result Joint Ventures	4	6	(3)	33
Result associated companies	(0)	9	0	28
Total other items	4	14	(3)	61
Net financing	(299)	(336)	(844)	(2,292)
Ordinary result before taxes	(144)	(1,144)	(712)	(4,186)
Taxes ordinary result	(5)	(3)	(17)	(16)
RESULT	(148)	(1,148)	(728)	(4,202)
EBITDA adjusted	500	395	1,241	1,089

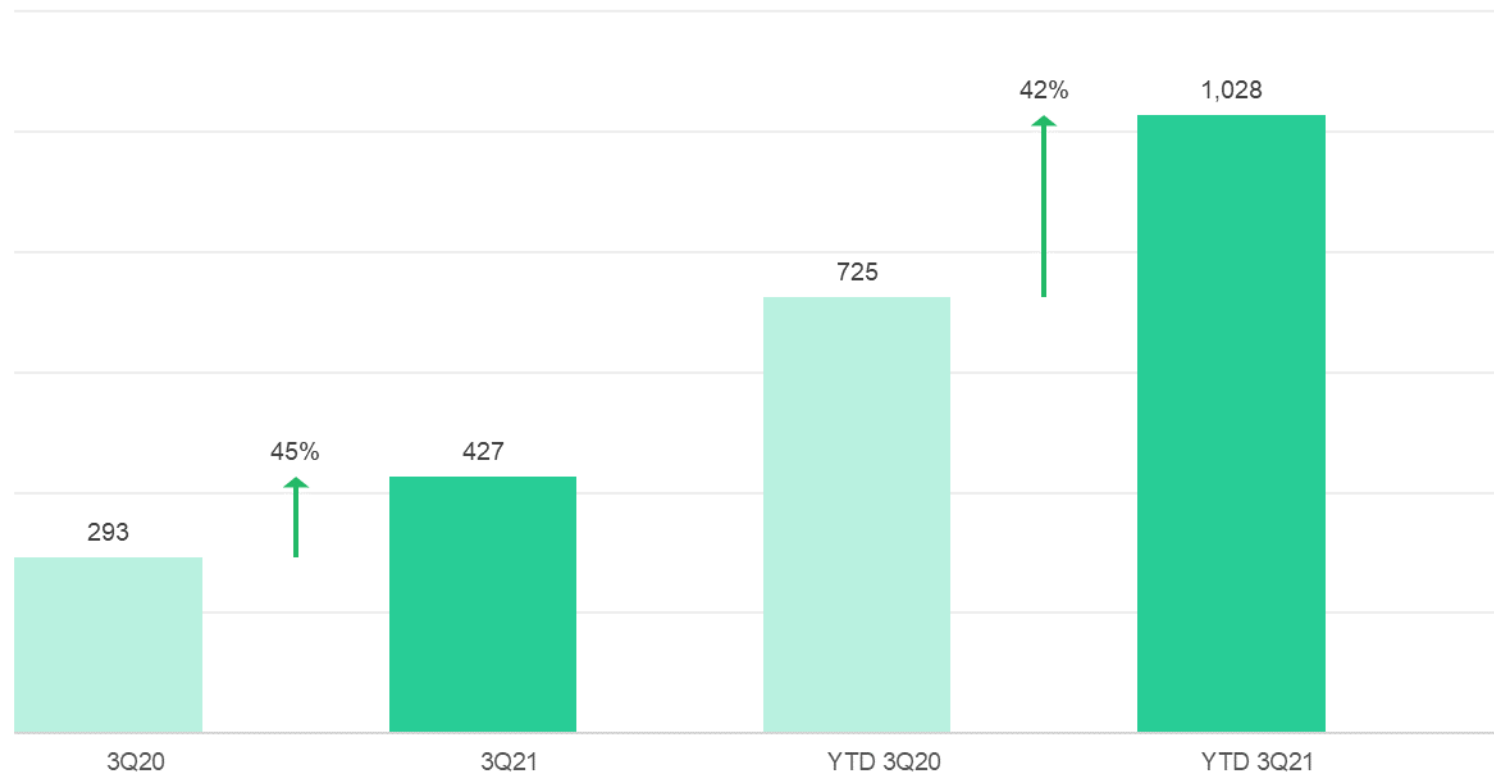
Balance Sheet

	2021 3Q	2020 3Q
ASSETS		
Fixed Assets		
Intangible assets	6	10
Tangible fixed assets	18,693	20,234
Right-of-use assets	2,448	2,921
Investment in associated companies and JV's	96	444
Financial fixed assets	118	170
Total fixed assets	21,361	23,779
Current Assets		
Stocks	175	169
Accounts receivables	978	1,048
Other receivables	471	566
Market based shares	15	8
Deposits, cash, etc	2,343	1,054
Total current assets	3,983	2,845
Assets held for sale	71	19
TOTAL ASSETS	25,415	26,644

	2021 3Q	2020 3Q
EQUITY AND LIABILITIES		
Equity		
Paid-in equity	252	4,603
Other equity	3,133	(12,624)
Non-controlling interests	30	9
Total equity	3,414	(8,012)
Liabilities		
Long-term provisions	30	75
Other long-term debt	2	12
Debt to credit institutions	17,661	4,071
Total long-term debt	17,693	4,158
Current liabilities		
Current portion of long-term debt	3,271	28,305
Other current liabilities	1,036	2,192
Total current liabilities	4,307	30,497
Total liabilities	22,001	34,655
TOTAL EQUITY AND LIABILITIES	25,415	26,644
Equity ratio	13.4%	-30.1%

Cash Flow

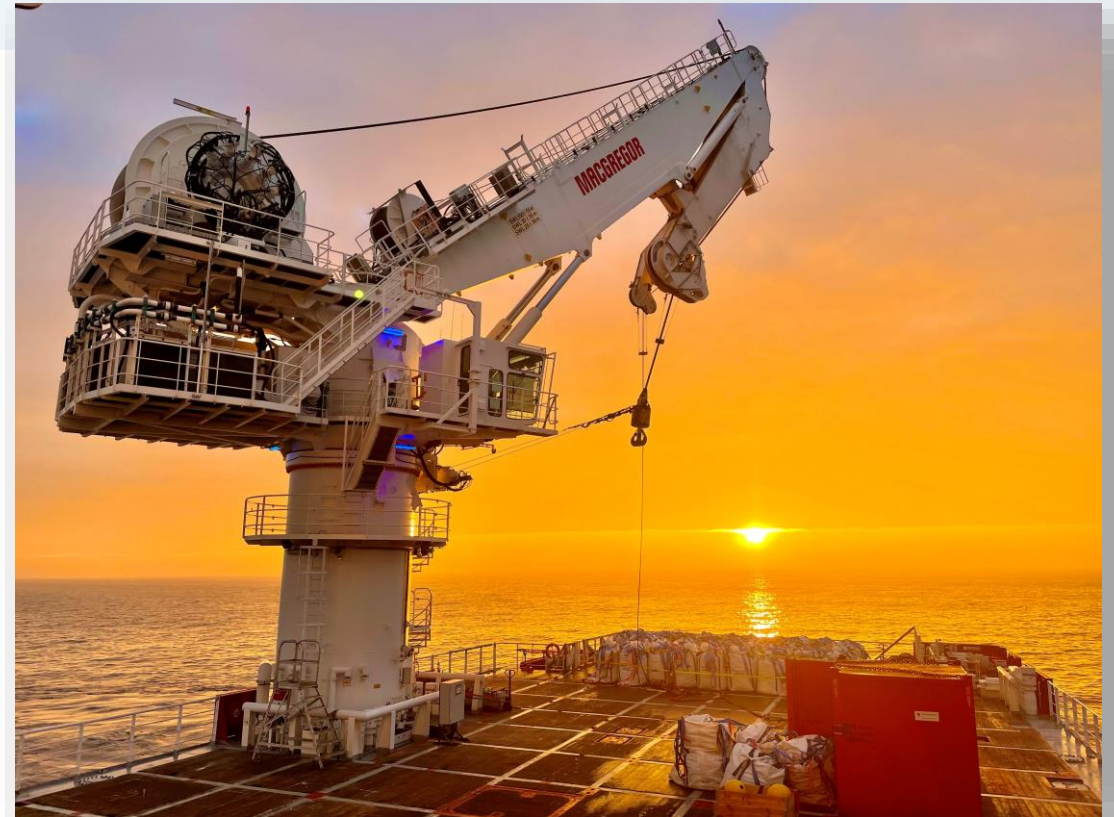
Simplified FCF*



*Simplified free cash flow is defined as adjusted EBITDA less cash CAPEX.

Summary

- A positive quarter with high order intake, strong vessel utilization and improved EBITDA-level.
- Solstad continue its strategy of selling off the non-strategic part of the fleet – 24 vessels sold in 2021.
- Access to Global markets and compliance with local content requirements will continue to be a competitive advantage.
- The expected growth in offshore activity will be beneficial for offshore vessels. In oil & gas and in offshore-wind markets.



Q&A
